

**Date:** February 24, 1996

**Subject: White Stag -- Patch, Embroidered Scarf, and Screen Scarf Quote**

**From:** Richard M. Parrott  
@ White Stag Staff  
Cross Roads of America Council  
12685 Lantern Road  
Fishers, IN 46038-1040  
Work Phone: 765-646-7206  
**Fax:** 765-646-7227  
Home Phone: 317-577-7800



**To:** Eastern Emblem Manufacturing Corp. @ Mr. Leonard

Please quote on the following Patch, and Scarf's. You have previously manufactured these items for us either last year (96) or the year before (95), in the months of April or May. All of these items would need to be received by May 30, 1997, as our White Stag course starts in June. The patches need to be fully embroidered. I would again request the full ribbon be included on the patches. If there is any price breaks at different quantity levels please make a note of that.

**1. White Stag Oval Patch (3.5 X 3.0 inches)**

Quantity      500 pieces      Full Embroidered Emblem -- 5 total Colors  
You last made these for us in 1995.

**2. Silk Screen Printed Neckerchief Scarves (3.5 X 3.0 inch emblem size)**

Quantity      150 pieces  
**Black cloth** Neckerchief with **White screen printed emblem**, with a hemmed edge.  
You made these last year in 1996.

**3. Embroidered Scout Neckerchief Scarves (3.5 X 3.0 inch emblem size)**

Quantity      50 pieces  
**Red Cloth** with **Black Edge piping**  
Embroidered with White Stage Emblem  
You made these last year in 1996.

**4. White Stag Leadership -- Council Strip**

Quantity      250 pieces  
White Stag Leadership Council Strip  
Green background with White (*White Stag*) letters, with red *Leadership* ribbon  
200 PCs with metallic silver edging.  
50 PCs with yellow edging.  
You made these last year in 1996.

If you have any questions please call me at 765-646-7206 (wk) or 317-577-7800 (hm).

Sincerely,

Richard M. Parrott

**Date:** March 5, 1997

**Subject:** Patch ORDER for White Stag -- Patches and Embroidered Neckerchief

**From:** Richard M. Parrott  
White Stag Staff, Crossroads of America Council  
12685 Lantern Road  
Fishers, IN 46038-1040  
Work Phone: 765-646-7206  
Fax: 765-646-7227  
Home Phone: 317-577-7800



**To:** Eastern Emblem Manufacturing Corp. Fax: 201-867-7248

Thank you for your quotation concerning the patches needed for your **Junior Leader Training Conference** that we call **White Stag**. Listed below is our order for the desired Patches, and Neckerchief's. I would like to request the order be received at my home by May 30, 1997, as our Course starts the first week of June. The patches need to be full embroidered like you have done in the past and colors similar to those of last year. They should have the full ribbon included on the patches as you made last year. This order has the possibility of reorders every year.

**1. White Stag Oval Patch (~3.5 X 3.0 inches)**

<u>Order Quantity</u> 500 pieces	(\$1.29 each)	<b>\$645.00 total</b>
Full Embroidered Emblem -- 5 total Colors		

**2. Screen Printed Neckerchief Scarves**

(Same size as Embroidered 3.5 X 3.0 inch emblem size)

<u>Order Quantity</u> 150 pieces	(\$2.35 each)	<b>\$352.50 total</b>
Silk screen charge = \$0 (less than a year from last order)		
Black cloth Neckerchief with White screen printed emblem and hemmed edge.		

**3. Embroidered Scout Neckerchief Scarves (3.5 X 3.0 inch emblem size)**

<u>Order Quantity</u> 50 pieces	(\$7.93 each)	<b>\$396.50 total</b>
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**Red Cloth with Black Edge piping**

Embroidered with White Stage Emblem same size and colors as patch same as last years order.

**4. White Stag Leadership Council Strip**

White Stag Leadership Council Strip

Green background with White (*White Stag*) letters, with red *Leadership* ribbon

<u>Order Quantity</u> 250 total pieces		
200 pieces with Silver stitched border	(\$1.89 each)	\$378.00
50 pieces with Yellow stitched border	(\$1.74 each)	\$87.00
You made these last year in 1996.		<b>\$465.00 Total</b>

Total Cost of the order should be \$1,859.00 plus shipping. To get this order started in a timely manner please charge my Master card as we have done before. The number is 5437 0002 0866 3981 exp:01/99. Ship to my address as listed above. If you have any additional question please call.

Thank you again for your time and past orders.

Sincerely,

Richard M. Parrott